

DQ Entertainment International Limited

March 13, 2018

Rating

Facilities	Amount (Rs. crore)	Rating ¹	Rating Action		
Long-term Bank Facilities	155.58	CARE D; ISSUER NOT COOPERATING* (Single D; ISSUER NOT	lssuer not cooperating; Based on best available information		
Total Facilities	155.58 (Rs. One Hundred Fifty Five crore and Fifty Eight lakhs	COOPERATING*)			
	only)				

Details of instruments/facilities in Annexure-1

Detailed Rationale & Key Rating Drivers

CARE has been seeking information from DQ Entertainment International Limited (DQE) to monitor the rating vide e-mail communications/letters from June 20, 2017 to March 2, 2018 and numerous phone calls. However, despite our repeated requests, the company has not provided the requisite information for monitoring the ratings. In line with the extant SEBI guidelines, CARE has reviewed the rating on the basis of the publicly available information which however, in CARE's opinion is not sufficient to arrive at a fair rating. The rating on DQE's bank facilities will now be denoted as **CARE D; ISSUER NOT COOPERATING***.

Users of this rating (including investors, lenders and the public at large) are hence requested to exercise caution while using the above rating(s).

The rating continues to factor in delays in debt servicing on account of cash flow mismatches.

Detailed description of the key rating drivers

At the time of last rating in last Press Release dated October 13, 2016, the following were the rating strengths and weakness and also information available from stock exchange filings from Bombay Stock Exchange (BSE):

Key Rating Weaknesses

Delays in debt servicing: The company's revenues are primarily generated from Europe and US regions. The animation industry worldwide had experienced huge slowdown, thereby impacting the revenues and collections of the company. The company registered operating loss and reported cash loss of Rs. 213 crore for FY17. Further, the collection period of the company deteriorated significantly and was around 1147 days for FY17. Owing to stretched liquidity, there are delays in debt servicing as confirmed by the lenders.

Significant decline in financial performance of the company: The total operating income of the company witnessed significant decline of around 51% during FY17 vis-à-vis FY16. The company reported operating loss with net loss of Rs.186 crore for FY17 vis-à-vis profit of Rs. 24 crore for FY16. Cash loss for FY17 was around Rs. 213 crore as against cash profit of Rs. 56 crore for FY16.

Key Rating Strengths

Experienced promoters with long track record of operations in business: The promoters Mr. Tapaas Chakravarti has more than a decade of experience in the animation and gaming industry. Mr. Tapaas has held senior positions in Sales and Projects at Coats of India, (a British multinational). He was Head of Special Projects for Sriram Group where he developed countrywide contract manufacturing activities. DQE is one of the largest independent children's media company with a comprehensive portfolio of existing and developed franchise properties.

¹Complete definition of the ratings assigned are available at <u>www.careratings.com</u> and other CARE publications



Analytical approach: Standalone

Applicable Criteria

Policy in respect of Non-cooperation by issuer CARE's Policy on Default Recognition Financial ratios – Non-Financial Sector Rating Methodology- Service Sector Companies

About the Company

DQE was incorporated in April 2007 as Animation and Multimedia Pvt Ltd in Hyderabad. DQE, is one of the leading global entertainment group, publicly listed in Alternative Investment Market (AIM) market of London Stock Exchange, U.K and BSE and NSE in India. DQE is in the business of animation, gaming, live action content production, licensing and distribution. The company is based in Hyderabad and has 1,732 associates globally with world class facilities for content creation and production in 2D, CGI, 3D-Stereoscopic, visual effects (VFX), Game Art.

The Company's three main products and services are animation production services, co-owned content development and intellectual property development & distribution. It also provides training services for the production of animated television series and movies as well as licenses programmed distribution rights to broadcasters, television channels, and home video distributors.

Brief Financials (Rs. crore)	FY16 (A)	FY17 (A)
Total operating income	190.05	93.57
PBILDT	91.78	-198.00
РАТ	24.14	-186.37
Overall gearing (times)	0.19	0.54
Interest coverage (times)	6.35	-12.32

A: Audited

Status of non-cooperation with previous CRA: The ratings have been withdrawn due to lack of adequate information by India Ratings as per Press Release dated May 29, 2014

Any other information: Not Applicable

Rating History for last three years: Please refer Annexure-2

Note on complexity levels of the rated instrument: CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.

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**For detailed Rationale Report and subscription information, please contact us at <u>www.careratings.com</u>

About CARE Ratings:

CARE Ratings commenced operations in April 1993 and over two decades, it has established itself as one of the leading credit rating agencies in India. CARE is registered with the Securities and Exchange Board of India (SEBI) and also



recognized as an External Credit Assessment Institution (ECAI) by the Reserve Bank of India (RBI). CARE Ratings is proud of its rightful place in the Indian capital market built around investor confidence. CARE Ratings provides the entire spectrum of credit rating that helps the corporates to raise capital for their various requirements and assists the investors to form an informed investment decision based on the credit risk and their own risk-return expectations. Our rating and grading service offerings leverage our domain and analytical expertise backed by the methodologies congruent with the international best practices.

Disclaimer

CARE's ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE has based its ratings/outlooks on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments.

In case of partnership/proprietary concerns, the rating /outlook assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating/outlook may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.

Name of the	Date of	Coupon	Maturity	Size of the	Rating assigned along with Rating		
Instrument	Issuance	Rate	Date	Issue	Outlook		
				(Rs. crore)			
Fund-based - LT-Term	-	-	July 2018	22.80	CARE D; ISSUER NOT		
Loan					COOPERATING*		
					Issuer not cooperating; Based on		
					best available information		
Fund-based - LT-Cash	-	-	-	50.00	CARE D; ISSUER NOT		
Credit					COOPERATING*		
					Issuer not cooperating; Based on		
					best available information		
Non-fund-based - LT-	-	-	-	82.78	CARE D; ISSUER NOT		
BG/LC					COOPERATING*		
					Issuer not cooperating; Based on		
					best available information		

Annexure-1: Details of Instruments/Facilities

*Issuer did not cooperate; Based on best available information

Annexure-2: Rating History of last three years

Sr.	Name of the	Current Ratings			Rating history				
No.	Instrument/Bank	Туре	Amount	Rating	Date(s) &	Date(s) &	Date(s) &	Date(s) &	
	Facilities		Outstanding		Rating(s)	Rating(s)	Rating(s)	Rating(s)	
			(Rs. crore)		assigned in	assigned in	assigned in	assigned in	
					2017-2018	2016-2017	2015-2016	2014-2015	
1.	Fund-based - LT-Term	LT	22.80	CARE D; ISSUER NOT	-	1)CARE D	1)CARE BB	-	
	Loan			COOPERATING*		(13-Oct-16)	(14-Jul-15)		
2.	Fund-based - LT-Cash	LT	50.00	CARE D; ISSUER NOT	-	1)CARE D	1)CARE BB	-	
	Credit			COOPERATING*		(13-Oct-16)	(14-Jul-15)		
3.	Non-fund-based - LT-	LT	82.78	CARE D; ISSUER NOT	-	1)CARE D	1)CARE BB	-	
	BG/LC			COOPERATING*		(13-Oct-16)	(14-Jul-15)		

*Issuer did not cooperate; Based on best available information



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4

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